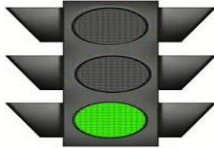
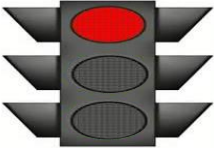


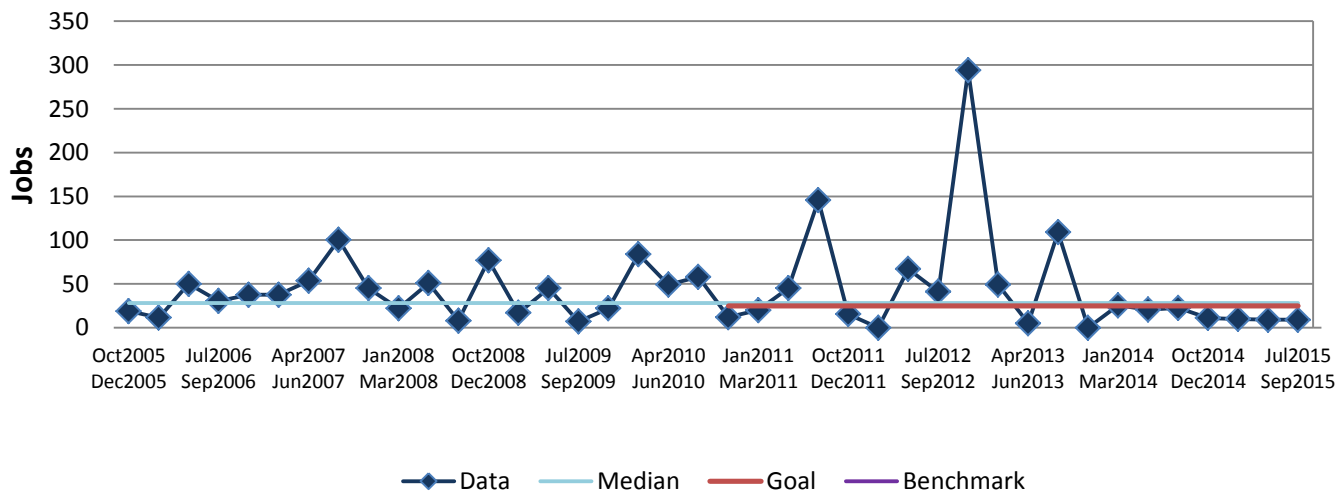
Number of Jobs Created from Closed METCO Loans Economic Development

KPI Owner: Kurt Hummel

Process: METCO Job Creation

Baseline, Goal, & Benchmark		Source Summary	Continuous Improvement Summary		
Baseline: : FY13, 389 jobs Goal: Create 100 jobs from closed METCO loans per Fiscal Year (25 jobs quarterly) Benchmark: TBD		Data Source: Excel Database Goal Source: TBD Benchmark Source: TBD	Plan-Do-Check-Act Step 3: Determine and quantify root causes Measurement Method: Sum of the number of jobs planned to be created due to loans closed by the METCO board Why Measure: Job creation is a priority for the Fischer administration Next Improvement Step: Consider revising the goal.		
How Are We Doing?					
Oct2010-Sep2015 5 Year Goal	Oct2010-Sep2015 5 Year Actual		Jul2015-Sep2015 Goal	Jul2015-Sep2015 Actual	
500	911		25	9	
Jobs	Jobs		Jobs	Jobs	

Number of Jobs Created from Closed METCO Loans



The seven basic quality tools, "5 Whys" technique, brainstorming and other methods will be applied to the measure graphed above. The purpose of using the tools/methods is to understand what makes performance less than desirable if performance is not best in class.